

Benefits for TriDoc partners

1. With our “PAY AFTER SELLING IT” sales model you only have to pay for the products after you have successfully sold them!
2. The high reseller discount rate guarantees that it is worthwhile to work with our products.
3. With a more extensive product range it can be guaranteed that your customers will spend their money at your company.
4. You can sell other software licences and hardware with our products.
5. You can successfully widen your customer base and increase your income.

RESELLER MARGIN FOR PARTNERS: 30%

Benefits for distributor partners

1. Sales packs will be sent to all of your interested partners at our expense.
2. Sales and technical support of the partners is fully provided by us.
3. Distributing TriDoc Easy document management does not raise high expectations in administration, co-ordination, training of partners.

RESELLER MARGIN FOR DISTRIBUTORS: 10%

1. Sales support for partners

1. Free marketing materials – Flyers, Brochures, Roll-Up
2. Information materials for partners – How to sell TriDoc?, How to prepare for a presentation? etc.
3. Access to the Support Center – Ticket system, Forum, FAQ
4. Pre-agreed further discount for marketing campaigns
5. Scheduled online conferences, trainings

2. Benefits for partners specialized in software reselling

If you are a Microsoft partner you can sell the following products and solutions with our products:

- Windows XP, Windows 7, Windows 7
- Windows Server 2003, 2008
- Microsoft Office 2003, 2007
- Microsoft SQL Server 2005

If you are an Oracle partner you can sell the following products and solutions with our products:

- Oracle Database 11g Standard Edition
- Oracle Database 11g Enterprise Edition

3. Benefits for partners specialized in hardware reselling

If you are a partner specialized in hardware reselling you can sell the following products with our products:

- Servers (HP ProLiant Server, HP Integrity Server, IBM Blade Servers, IBM Cluster Servers etc.)
- Storages (HP StorageWorks, IBM System Storage DS3200-DS8000 etc.)
- Multifunction printers (Xerox Phaser 6121MFP, Xerox WorkCentre Pro 165/175 etc.)