

# version 2.0 TRIDOC standard

TriDoc - Easy Document Management

# business matching

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Trilobita is looking for  
TriDoc Reseller Partners all  
over the world

# Business matching summary

Our company	Trilobita Informatics Exclusive Co. (more information at: <a href="http://trilobita.com">http://trilobita.com</a> )										
Our goal	To find a reseller partner in your region										
Product	TriDoc Easy Document Management Software  (Out of the box multi platform server application for small and medium sized companies to store and handle all types of documents at a business level.)										
Licence	1 product package contains 5 user licences										
Localization - Language	<table><tr><td>- Chinese (Traditional+Simplified)</td><td>- Spanish</td></tr><tr><td>- Japanese</td><td>- Portuguese</td></tr><tr><td>- Hindi</td><td>- Russian</td></tr><tr><td>- English</td><td>- French</td></tr><tr><td>- German</td><td>- Italian</td></tr></table>	- Chinese (Traditional+Simplified)	- Spanish	- Japanese	- Portuguese	- Hindi	- Russian	- English	- French	- German	- Italian
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- Hindi	- Russian										
- English	- French										
- German	- Italian										
Price	Recommended sales price: 1199 EUR+VAT / (1 product = 5 user) Upgrade and maintenance service package: licence fee + 20%. (annual fee) According to regions prices may vary.										
Content of first sales pack	Sales pack including: - 1 product package as sample - 4 product packages - 50 sales brochures - 1 brochure holder										
Product sample	1 sample in the first sales pack for each partner										
Shipping	Shipped by and costs beared by the software developing company (Trilobita Informatics Exclusive Co.)										
Clearing	Within 30 days after sales realization										
Partner contract	Before the first product sales is realized, it has to be signed and sent back by post mail to Trilobita.										
Proposed commission	30 per cent (for distributors: 10 per cent)										
Further information	Partner Information Center: <a href="http://partnercenter.trilobita.hu/en">http://partnercenter.trilobita.hu/en</a>										

# What type of companies do we seek co-operation with?

1. Trilobita Informatics Exclusive Co. is a software development company.  
Our company would like to export one of its high priority software products to your region. This product is: TriDoc Easy Document Management System.
2. The partner groups we are focusing at are:
  - software wholesalers, distributors
  - trading companies, who trade with software products (also webshop operators)
  - consulting firms, who deal with software implementation
3. The product targets small and medium sized businesses. (For large and multinational companies we recommend our enterprise solution.)
4. With regard to the size of turnover of the potential partner companies there is no expectation, we partner with all interested companies.
5. Concerning sales channels used by the partners we do not have any restrictions.
6. Communication with our partners should be held primarily in English, and by email.
7. **WE ARE FLEXIBLE!** All partners interested in reselling our product are welcome. Concerning details about the partner conditions we are even ready to agree with each partner separately!

# Short description of the TriDoc product

1. Our document management system supports small and medium sized enterprises to develop their document handling procedures!
2. With the help of the system, companies can manage any type of document: should it be a hardcopy or in electronic or scanned forms.
3. The system supports to manage the documents in a regulated and unified manner:
  - contracts,
  - proposals,
  - incoming scanned invoices,
  - management directives,
  - ISO quality assurance documents,
  - project memorandums,
  - handover reports, and other documents.
4. With one product package the buying company acquires 5 user licences. By buying further packages the number of users can be increased each time by 5.
5. After installation of the server application, the web-based solution can be accessed by 5 users via the Intranet or even via the Internet.
6. The built-in workflow module of the system supports the workflow of document creation and approval.
7. As a default our product supports the following languages: Chinese, Japanese, Hindi, English, German, Spanish, Portuguese, Russian, French, and Italian.
8. Built in MS Office integration.  
(Ms Office 2003, 2007)
9. Product upgrade and maintenance service upon request.

About the current version of our product you can find detailed information at :

[www.tridoc.eu](http://www.tridoc.eu)

# What do we offer our partners?

1. **„PAY AFTER SELLING IT”** - sales model
2. **To all of our partners we plan to send as a start 1 sales pack, each of them containing:**
  - 1 product sample  
(for partners free, complete product)
  - 4 complete product packages for sale
  - 50 sales brochures,  
(for distribution to potential clients)
  - 1 brochure holder
3. **The sales pack will be sent at our expense to the partner companies.** The one product sample in the sales pack is for free. The 4 product packages for sale are payable as they are sold.
4. **More than one sales pack can be delivered upon order.** In this case the product are payable within 30 days upon receipt of the sales pack.
5. **Recommended sales price of 1 product package:** 1199 EUR+VAT. (containing 5 licences each)
6. **Customs clearance of the product has to be done by the reseller.**
7. **Offered reseller margin:** 30 per cent.
8. **At the date of settlement reseller transfers the price of the product deducted by 30 per cent commission.**
9. **Date of settlement:**  
Within 30 days after sales realization.
10. **Contractual relationship:** For the companies interested in co-operation we will send by email the draft partner agreement and a response sheet, where the partner can indicate that he wants to receive the first sales pack. Before the first product sales is realized, it has to be signed and sent back by post mail to Trilobita.
11. **Other sales support tools:**  
Our company operates a separate web page for its partners (<http://partnercenter.trilobita.hu>), where the following material can be found:
  - on-line demo
  - PDF product brochure
  - other information

# Content of the sales packs



## Content of the first sales pack:

- 1 product sample
- 4 complete product packages for sale
- 50 sales brochures
- 1 brochure holder

## Content of further sales packs:

- 5 product packages
- 50 sales brochures
- 1 brochure holder

# Content of the product package

- 1 product key contains 5 user licenses
- Install DVD
- First step brochure



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- Handle more than 20 document types in contract and include formats email / mobile.
- 1 Contracts
  - 2 Invoices
  - 3 Proposals
  - 4 Orders
  - 5 Sales Presentations
  - 6 Purchase orders
  - 7 Fulfillment orders
  - 8 Project Launch Documents
  - 9 Project Plans
  - 10 Project milestones
  - 11 Quality plans
  - 12 Quality control documents
  - 13 Accreditation
  - 14 Supplier evaluation questionnaires
  - 15 Letters
  - 16 Forms
  - 18 Studies
  - 19 Product plans
  - 20 Product documentation
  - 21 Management reports
- and more
- Use Tri-Doc in one of the following 18 predefined languages
- English
  - German
  - French
  - Spanish
  - Italian
  - Portuguese
  - Russian
  - Chinese
  - Japanese
  - etc.
- or create easily your own language version

## Easy document management

Handle, organize and control your office documents

Enjoy the serenity offered by clear and transparent document management

Organize your documents according to your company standard order  
Link your most important documents (contract - fulfillment report - invoice)  
Define individual approval workflows for different document types

**SERVER APPLICATION**



**5 USER LICENCE**



## Easy document management

Handle, organize and control your office documents

Package content:  
- 1 x CD-ROM (Server Application)  
- 1 x CD-ROM (User License)  
- 1 x CD-ROM (User License)  
- 1 x CD-ROM (User License)  
- 1 x CD-ROM (User License)

**SERVER APPLICATION**



**5 USER LICENCE**



